

# Canada's 10 most in-demand jobs for 2018 and their salaries: Randstad

## 1. General labourer

This is the single most-needed role in Canada right now, according to Randstad. The term is a bit of a grab bag for a variety of different jobs, mostly in manufacturing and logistics. Specific duties can range from folding pastry on an assembly line in a food factory to moving heavy loads in a warehouse,

Pay is hourly and usually between \$15.90 and \$18.39.

## 2. Sales representative

This is the second most in-demand job, and unsurprisingly so. Most businesses are about selling stuff, and with the economy doing well, they need people to help make those transactions happen. These are generally permanent jobs.

Salaries range between \$52,000 and \$62,000 a year for junior-level positions.

## 3. Accountant

Every business needs people who can file corporate taxes and manage the company's finances.

Pay ranges between \$63,000 and \$75,000 for the mid-level position that are most in demand right now.

## 4. Engineering project manager

These are folks who know both how to build stuff and how to manage people.

Salary ranges between \$74,000 and \$92,000.

## 5. Business analyst

These are the folks who make sure that everyone knows how to actually use – and, ideally, make the most of – that fancy new piece of software the company just adopted.

Salaries range between \$73,000 and \$87,000.

## **6. Customer service representative**

Businesses need someone to make sure those customers stay happy. Those who have experience using so-called customer relationship management (CRM) software have a “huge advantage.”

Salary ranges between \$37,000 and \$43,000.

## **7. IT project manager**

It's about leading teams of developers, analysts and other techies through complex IT projects.

Salaries range between \$92,000 and \$114,000.

## **8. Account manager**

Think of these as senior-level sales representatives.

While you might not need a degree to be hired as a sales rep, you do normally need a degree or a diploma to make it to account manager.

Salary ranges between \$75,000 and \$92,000.

## **9. Software engineer**

Software is almost everywhere these days, not just in your desktop and smartphone, but also in things like your car and kitchen appliances. It's no surprise that the folks who build software are everywhere, too. And not just in tech companies either, but in virtually every industry, from banking to the public sector. These roles require a technical degree or diploma.

Salaries range from \$83,000 to \$99,000 for mid-level positions.

## **10. Forklift operators**

There are a lot of job ads out there looking for people who can operate a forklift. That's because more and more Canadians are shopping online, which has increased the need for companies to store goods in giant warehouses, from which your orders are shipped.

Hourly pay is between \$16.59 and \$19.42.

